

Financial Results for 3Q (Nine months) of FYE 3/2019

Securities Code: 4109

1. Financial Results for 3Q (Nine months) of FYE 3/2019

- Basic Financial Data (Consolidated)
- Consolidated Statement of Income
- Non-operating Profit and Loss/Extraordinary Profit and Loss
- Sales Revenue and Operating Profit by Business
- Quarterly Operating Profit
- Consolidated Balance Sheet
- Capital Expenditures, Depreciation & Amortization, Research & Development Expenses

<Basic Financial Data (Consolidated)>

| (In millions of yen) | 3Q (Nine months) of FYE 3/2019 | 3Q (Nine months) of FYE 3/2018 | YoY | |
|--|-----------------------------------|-----------------------------------|-------------------|----------------------------------|
| | Actual | Actual | Increase/Decrease | Percentage Increase/ Decrease |
| Sales Revenue | 28,734 | 25,034 | 3,699 | 14.8 |
| Operating Profit | 2,887 | 2,286 | 600 | 26.3 |
| Ordinary Profit | 3,196 | 2,119 | 1,076 | 50.8 |
| Quarterly Profit Attributable to Owners of Parent | 1,980 | 1,441 | 538 | 37.4 |

| (In millions of yen) | Dec.31,2018 | FYE 3/2018 End-of-Year | Increase/ Decrease |
|------------------------------|-------------|---------------------------|-----------------------|
| Total Assets | 53,532 | 51,373 | 2,158 |
| Equity Capital | 32,542 | 31,233 | 1,309 |
| Interest-bearing Liabilities | 11,808 | 10,857 | 950 |

<Consolidated Statement of Income>

| (In millions of yen) | 3Q (Nine months) of FYE 3/2019 | 3Q (Nine months) of FYE 3/2018 | YoY | |
|--|-----------------------------------|-----------------------------------|--------------------|----------------------------------|
| | | | Increase/ Decrease | Percentage Increase/ Decrease |
| Sales Revenue | 28,734 | 25,034 | 3,699 | 14.8 |
| Gross Profit | 6,087 | 5,336 | 750 | 14.1 |
| Gross Profit Margin (%) | 21.2 | 21.3 | - | - |
| SG&A | 3,200 | 3,050 | 149 | 4.9 |
| Operating Profit | 2,887 | 2,286 | 600 | 26.3 |
| Operating Profit Margin (%) | 10.0 | 9.1 | - | - |
| Ordinary Profit | 3,196 | 2,119 | 1,076 | 50.8 |
| Quarterly Profit before Income Taxes | 3,117 | 1,935 | 1,181 | 61.0 |
| Quarterly Profit Attributable to Owners of Parent | 1,980 | 1,441 | 538 | 37.4 |

<Non-operating Profit and Loss/Extraordinary Profit and Loss>

■ Non-operating Profit and Loss

| (In millions of yen) | 3Q (Nine months) of FYE 3/2019 | 3Q (Nine months) of FYE 3/2018 |
|---|-----------------------------------|-----------------------------------|
| Non-operating Profit | 594 | 236 |
| Interest income | 11 | 6 |
| Dividend income | 2 | 2 |
| Gain on valuation of derivatives | 310 | 159 |
| Foreign Exchange Gains | 118 | - |
| Other | 151 | 68 |
| Non-operating Expenses | 285 | 403 |
| Interest expenses | 26 | 32 |
| Share of loss of entities accounted for using equity method | 234 | 67 |
| Foreign exchange losses | - | 166 |
| Other | 24 | 136 |

■ Extraordinary Profit and Loss

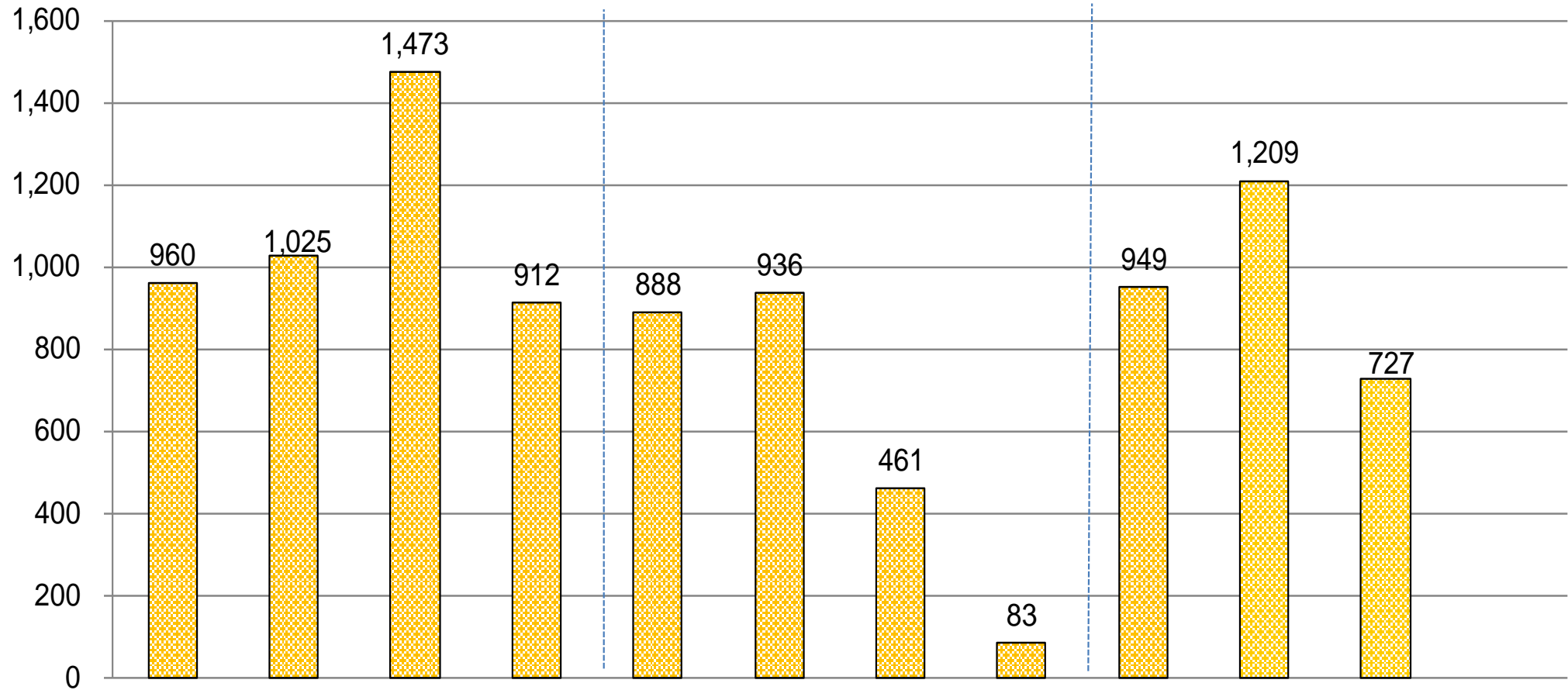
| (In millions of yen) | 3Q (Nine months) of FYE 3/2019 | 3Q (Nine months) of FYE 3/2018 |
|---|-----------------------------------|-----------------------------------|
| Extraordinary Profit | 14 | 18 |
| Gain on sales of non-current assets | 13 | 18 |
| Other extraordinary income | 0 | - |
| Extraordinary Losses | 93 | 203 |
| Loss on abandonment of non-current assets | 93 | 203 |
| Loss on sales of non-current assets | - | 0 |

<Sales Revenue and Operating Profit by Business>

| (In millions of yen) | | 3Q (Nine months) of FYE 3/2019 | | 3Q (Nine months) of FYE 3/2018 | | Percentage Increase/Decrease | |
|--|--------------------------|-----------------------------------|---------------------|-----------------------------------|---------------------|------------------------------|---------------------|
| | | Sales Revenue | Operating Profit | Sales Revenue | Operating Profit | Sales Revenue | Operating Profit |
| High-purity Chemical Business | | 25,261 | 3,008 | 21,693 | 2,347 | 16.4 | 28.2 |
| [High-Purity Chemical Business: Breakdown] | Surface Treatment | 1,672 | | 1,409 | | 18.6 | |
| | Alternatives for CFCs | 2,599 | | 1,855 | | 40.1 | |
| | Batteries | 2,897 | | 4,081 | | -29.0 | |
| | Semiconductors/ LCDs | 14,948 | | 11,375 | | 31.4 | |
| | Semiconductor Devices | 531 | | 517 | | 2.7 | |
| | Catalysts | 716 | | 716 | | 0.1 | |
| | Gypsum | 90 | | 62 | | 44.3 | |
| | General products | 1,130 | | 977 | | 15.7 | |
| | Other | 673 | | 697 | | -3.5 | |
| Transportation Business | | 3,325 | 598 | 3,194 | 604 | 4.1 | -1.0 |
| Medical Business | | - | -766 | - | -704 | - | - |
| Other | | 147 | 29 | 146 | 26 | 0.4 | 10.0 |

<Quarterly Operating Profit>

(In millions of yen)



| (In millions of yen) | FYE 3/2017 | | | | FYE 3/2018 | | | | FYE 3/2019 | | | |
|-------------------------|------------|-------|-------|-------|------------|-------|-------|-------|------------|-------|-------|----|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q |
| Sales Revenue | 7,187 | 6,757 | 7,941 | 7,963 | 8,159 | 8,561 | 8,314 | 8,587 | 10,134 | 9,323 | 9,275 | |
| Operating Profit | 960 | 1,025 | 1,473 | 912 | 888 | 936 | 461 | 83 | 949 | 1,209 | 727 | |
| Operating Profit Margin | 13.4% | 15.2% | 18.6% | 11.5% | 10.9% | 10.9% | 5.5% | 1.0% | 9.4% | 13.0% | 7.8% | |

<Consolidated Balance Sheet>

| (In millions of yen) | Dec.31,2018 | FYE 3/2018 End-of-Year | Increase/ Decrease |
|--|---------------|---------------------------|-----------------------|
| Current Assets | 30,142 | 26,101 | 4,040 |
| Cash and Deposits | 13,718 | 9,192 | 4,526 |
| Notes and Accounts Receivable - trade | 9,824 | 9,753 | 71 |
| Non-current Assets | 23,390 | 25,272 | -1,882 |
| Property, Plant and Equipment | 21,458 | 21,654 | -196 |
| Intangible Assets | 359 | 144 | 215 |
| Investments and Other Assets | 1,572 | 3,473 | -1,901 |
| Current liabilities | 10,414 | 10,617 | -202 |
| Short-term Loans Payable | 1,975 | 1,860 | 115 |
| Long-term Loans Payable within 1 year | 2,493 | 2,794 | -301 |
| Non-current liabilities | 9,404 | 8,271 | 1,133 |
| Long-term Loans Payable | 7,340 | 6,203 | 1,136 |
| Net Assets | 33,713 | 32,485 | 1,228 |
| Shareholders' Equity | 32,214 | 30,768 | 1,446 |
| Liabilities and Net Assets | 53,532 | 51,373 | 2,158 |

<Capital Expenditures, Depreciation & Amortization, Research & Development Expenses>

| (In millions of yen) | 3Q (Nine months) of FYE 3/2019 | 3Q (Nine months) of FYE 3/2018 |
|---------------------------------|-----------------------------------|-----------------------------------|
| Capital Expenditures | 2,503 | 1,987 |
| Depreciation & Amortization | 2,358 | 2,502 |
| Research & Development Expenses | 1,131 | 1,088 |

2. Financial Forecast for FYE 3/2019

- Financial Forecast
- Forecast by Segment

<Financial Forecast>

| (In millions of yen) | FYE 3/2019 Revised Full-Year Forecast (Feb.8 2019) | FYE 3/2019 Full-Year Forecast | FYE 3/2018 Full-Year Results | FYE 3/2017 Full-Year Results |
|--|---|----------------------------------|---------------------------------|---------------------------------|
| Sales Revenue | 38,700 | 37,700 | 33,622 | 29,850 |
| Operating Profit | 3,450 | 2,600 | 2,369 | 4,372 |
| Ordinary Profit | 3,750 | 2,800 | 1,756 | 4,154 |
| Profit Attributable to Owners of Parent | 2,400 | 1,700 | 1,274 | 2,824 |
| Current Net Profit Per Share (yen) | 185.86 | 131.65 | 100.49 | 234.56 |
| Capital Expenditures | 4,000 | 3,983 | 2,991 | 2,328 |
| Depreciation & Amortization | 3,200 | 3,414 | 3,344 | 3,117 |
| Research & Development Expenses | 1,550 | 1,629 | 1,484 | 1,274 |

<Financial Forecast by Segment>

| (In millions of yen) | | FYE 3/2019 Revised Full-Year Forecast (Feb.8 2019) | | FYE 3/2019 Full-Year Forecast | | FYE 3/2018 Full-Year Results | | FYE 3/2017 Full-Year Results | |
|--|-----------------------|---|---------------------|----------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|---------------------|
| | | Sales Revenue | Operating Profit | Sales Revenue | Operating Profit | Sales Revenue | Operating Profit | Sales Revenue | Operating Profit |
| High-purity Chemical Business | | 34,010 | 3,610 | 33,110 | 2,930 | 29,145 | 2,500 | 25,501 | 4,422 |
| [High-purity Chemical Business: Breakdown] | Surface Treatment | 2,150 | | 2,110 | | 1,956 | | 2,033 | |
| | Alternatives for CFCs | 3,550 | | 3,080 | | 2,546 | | 2,463 | |
| | Batteries | 3,630 | | 4,700 | | 5,069 | | 5,072 | |
| | Semiconductors/LCDs | 20,180 | | 19,240 | | 15,662 | | 12,310 | |
| | Semiconductor Devices | 700 | | 600 | | 693 | | 527 | |
| | Catalysts | 930 | | 920 | | 919 | | 854 | |
| | Gypsum | 150 | | 80 | | 72 | | 94 | |
| | General products | 1,880 | | 1,650 | | 1,267 | | 1,342 | |
| | Other | 840 | | 730 | | 958 | | 803 | |
| Transportation Business | | 4,470 | 800 | 4,380 | 680 | 4,269 | 779 | 4,143 | 698 |
| Medical Business | | - | -1,010 | - | -1,050 | - | -960 | - | -792 |
| Other Business | | 220 | 30 | 210 | 30 | 207 | 34 | 204 | 30 |

3. STELLA CHEMIFACORPORATION

- Corporate Profile/Sales Office Locations/Plant Locations
(as of December 31, 2018)
- List of Affiliated Companies
- High-purity Chemical Business

<Corporate Profile/Sales Office Locations/Plant Locations (as of December 31, 2018)>

◆ Corporate profile

| | |
|-----------------|---|
| Corporate name: | STELLA CHEMIFA CORPORATION |
| Head Office: | Meiji Yasuda Seimei Osaka Midosuji Bldg. 10F, 4-1-1 Fushimi-machi, Chuo-ku, Osaka City, Osaka |
| Founded | February 1916 |
| Established | February 1944 |
| Capital fund | 4,829,782,512 yen |
| Representatives | Chairperson, Representative Director: Junko Fukada President, Representative Director: Aki Hashimoto |
| URL | https://www.stella-chemifa.co.jp/ |



◆ Sales office

| | |
|------------------------|---|
| Osaka Sales Department | Meiji Yasuda Seimei Osaka Midosuji Bldg. 10F, 4-1-1 Fushimi-machi, Chuo-ku, Osaka City, Osaka |
| Tokyo Sales Department | Tokyo Tatemono Yaesu Building 2F, 1-4-16 Yaesu, Chuo-ku, Tokyo |

◆ Factory addresses

| | |
|--------------------|---|
| Sanpo Factory | 7-227 Kaisan-cho, Sakai-ku, Sakai City, Osaka |
| Izumi Factory | 1-41 Rinkai-cho, Izumiotsu City, Osaka |
| Kitakyushu Factory | 1-1 Kurosakishiroishi, Yahatanishi-ku, Kitakyushu City, Fukuoka |

<List of Affiliated Companies>

| Base | Logo | Corporate Name | Business Segment | Head Office: |
|---------|---|--|-------------------------------|-----------------------------|
| At home |  | STELLA CHEMIFA CORPORATION | High-purity Chemical Business | Chuo-ku, Osaka City, Osaka |
| |  | Blue Express, Inc. | Transportation Business | Sakai-ku, Sakai City, Osaka |
| |  | Blue Auto Trust Co., Ltd. | Other Business | Sakai-ku, Sakai City, Osaka |
| |  | Stella Pharma Corporation | Medical Business | Chuo-ku, Osaka City, Osaka |
| Abroad |  | STELLA CHEMIFA SINGAPORE PTE LTD | High-purity Chemical Business | Singapore |
| |  | STELLA EXPRESS PTE LTD | Transportation Business | Singapore |
| |  | Blue Express (Shanghai) International Trade Inc. | High-purity Chemical Business | China |
| |  | Blue Express (Shanghai) International Freight Forwarding Co., Ltd. | Transportation Business | China |
| |  | Zhejiang Blue Star Chemical Co., Ltd. | High-purity Chemical Business | China |
| |  | FECT Co., Ltd. | High-purity Chemical Business | South Korea |
| |  | Quzhou BDX New Chemical Materials Co., Ltd. | High-purity Chemical Business | China |

<High-Purity Chemical Business>

Our products, fluorine compounds, have continued to be used in the manufacturing process of various products.

| Segment name | Main product | Applications |
|-------------------------|---|--|
| Surface treatment | Hydrofluoric acid for industrial use | Used for acid cleaning of stainless steel and for thinning glass substrates for LCDs |
| Alternatives for CFCs | Anhydrous hydrofluoric acid | Material for chlorofluorocarbon and fluorine resin |
| Batteries | Lithium hexafluorophosphate | Electrolyte for electrolytic solution of lithium-ion secondary batteries |
| Semiconductors and LCDs | High-purity hydrofluoric acid | Cleaning solution for silicon wafers and LCDs Solar batteries |
| | High-purity buffered hydrofluoric acid | |
| Semiconductor devices | High-purity fluoride (CaF ₂ , PbF ₂ , MgF ₂ , AlF ₃ and others) | Lens material for i-line steppers and cameras |
| | Potassium fluoride | Auxiliary agent for manufacturing tantalum for tantalum capacitors |
| General products | Tin fluoride | Quasi-drug |

Semiconductors and LCDs

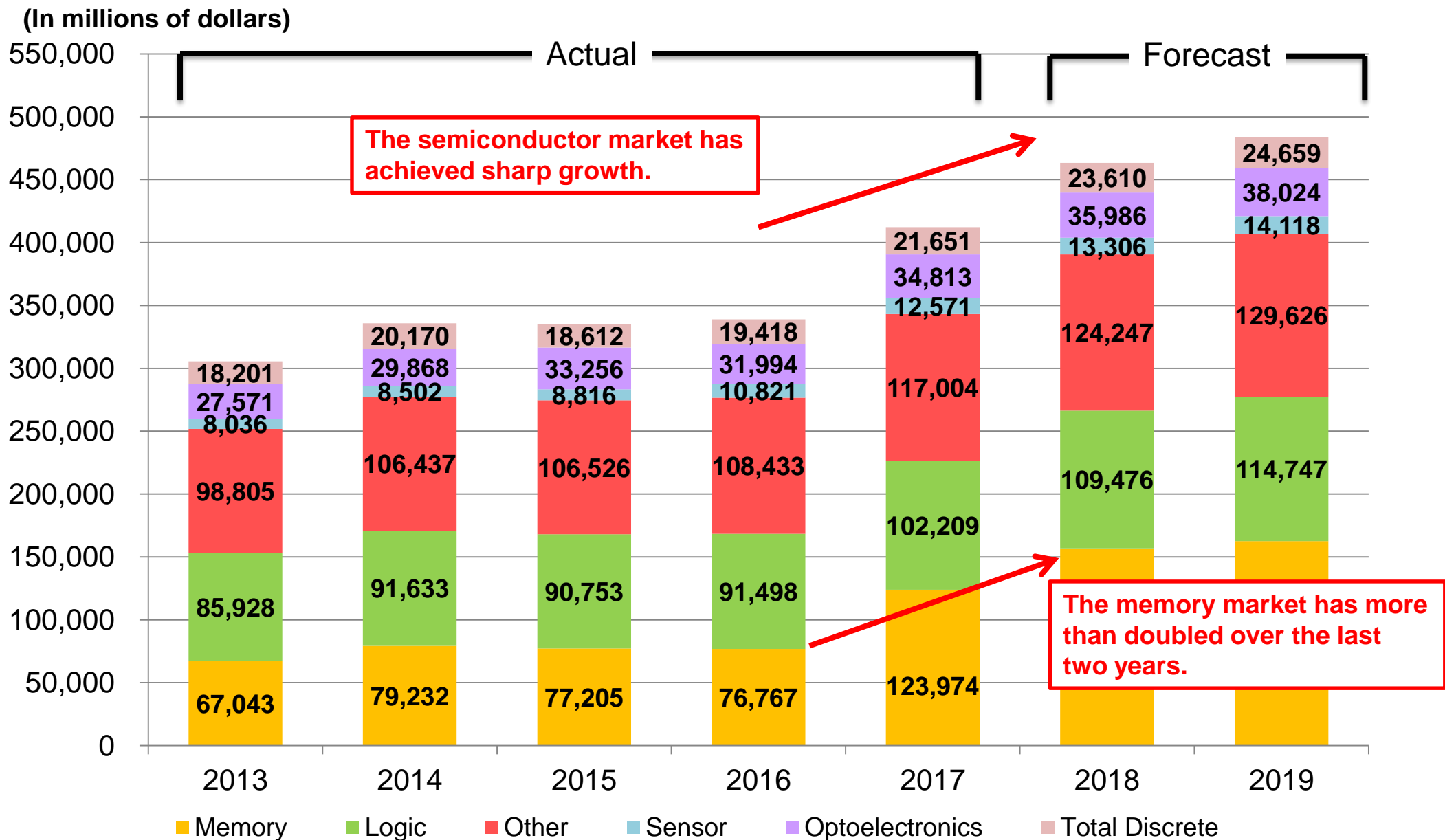
- Features of our products and new products
- Result and Forecast of world semiconductor market scale by product
- Development of a new memory market
- Maintenance and Strengthening of Quality Edge
- Change of shipping volume of high-purity hydrofluoric acid (semiconductors and LCDs)
- Boosting Production of Semiconductor Chemicals

<Features of Our Products and New Products>

- (1) With our ultra purification technology and ultra sensitive technology, we are able to supply the ultra-high-purity hydrofluoric acid and the ultra-high-purity buffered hydrofluoric acid with the best quality in the world.
- (2) Products Lineups are readied to respond the customer requirements, including like suppression of adhering particles, and suppression of increased roughness of wafer surfaces, and others, for the semiconductor and FPD manufacturing process.

| Product name (Semiconductor and LCDs) | Description |
|--|---|
| Ultra-high-purity hydrofluoric acid | An ultra-high-purity chemical used for wet cleaning of silicon wafers in manufacturing semiconductors, FPDs, solar batteries, and MEMS |
| LL HF | HF with various functionalities made possible by adding a surfactant. It is mainly used for cleaning silicon wafers. |
| Ultra-high-purity buffered hydrofluoric acid | A chemical mixed with 50% hydrofluoric acid and 40% ammonium fluoride solutions |
| LL BHF | BHF with various functionalities made possible by adding a surfactant |
| LAL BHF | BHF that contains an additive has enabled it to achieve extended service life and given other advantages by optimizing the concentration of ammonium fluoride at 15% to 25%, about half the concentration of ammonium fluoride contained in conventional BHF. |
| Ex-LAL BHF | BHF containing an environmentally friendly additive with a maximum ammonium fluoride concentration of 5% |
| HSN Series | An etchant for silicon nitride with selectivity to silicon oxide, which is mainly used in the DRAM manufacturing process |
| LPL BHF | A silicon oxide etchant with minimum damage to silicon or polysilicon film |

<Result and Forecast of World Semiconductor Market Scale by Product>



<Development of New Memory Market>

| Manufacturer | Place of construction | Base name | Produced item | Wafer size | Production capacity, etc. | Plan |
|--|-----------------------|---------------|---------------|------------|---------------------------|--|
| Samsung Electronics | Xian | 17 lines (II) | 3D-NAND | 12 inches | 120,000 wafers/month | Second factory under construction. Slated to go into operation around June 2019. |
| | Pyeongtaek | 18 lines | 3D-NAND | 12 inches | 130,000 wafers/month | Phase 2 under construction. Start of operation is not yet scheduled. |
| SK Hynix | Wuxi | C2F | DRAM | 12 inches | 140,000 wafers/month | Mass production to start in January 2019 |
| | Cheongju | M15 | 3D-NAND | 12 inches | 50,000 wafers/month | Went into operation in October 2018 |
| | | M16 | DRAM | 12 inches | | Scheduled to go into operation in 2020 |
| Toshiba Memory | Yokkaichi | N-Y2 | 3D-NAND | 12 inches | 100,000 wafers/month | Utilization rate is being upped. |
| | | Y6II | 3D-NAND | 12 inches | | Production started in September 2018. |
| | Iwate | K1 | 3D-NAND | 12 inches | | Under construction. Scheduled to go into operation in the first half of 2019. |
| Intel | Dalian | Fab 2 | 3D-NAND | 12 inches | 160,000 wafers/month | For producing 3D NAND |
| Micron Technology | Hiroshima | Fab15 | DRAM | 12 inches | 110,000 wafers/month | A new building under construction for the mass production of 1Xnm |
| Fujian Electronics & Information; JHICC *Technology licensed by UMC | Quanzhou | | Nitch DRAM | 12 inches | 200,000 wafers/month | Mass production to start in 2019 Slightly behind schedule |
| Innotron Memory | Hefei | Phase1 | DRAM | 12 inches | 125,000 wafers/month | Started producing prototypes in FY 2018 |
| Yangtze River Storage Technology (YRST); YMTC *Tsinghua Unigroup acquired capital in XMC. | Chengdu | Phase1 | 3D-NAND | 12 inches | 50,000 wafers/month | 200,000 wafers/month in 2020; 1,000,000 wafers/month in 2030 |

Large-scale investments are being made in memory factories mainly in China.

Source: STELLA CHEMIFA

Demand for memory is expected to grow in step with the advancement of the Internet and widespread use of IoT and artificial intelligence (AI).

We pursue the sales to the memory market with active strategies.

<Maintenance and Strengthening of Quality Edge>

◆ SA Grade HF quality ◆

| Product technology generation | ≥45 nm | 28 nm | ≤16 nm |
|-------------------------------|------------|----------|---|
| Our product grade | SA/SA-X | SA-XX | SA-XXX |
| Metal impurities level | <100 ppt | < 10 ppt | < 1 ppt <u>Succeeded in ultra-high-purity</u> |
| Management size of particle | 0.2/0.1 μm | 0.05 μm | 0.03 μm |

Further strengthening particle management

with introducing the World's most advanced analytical instruments.



Liquid-borne particle counter

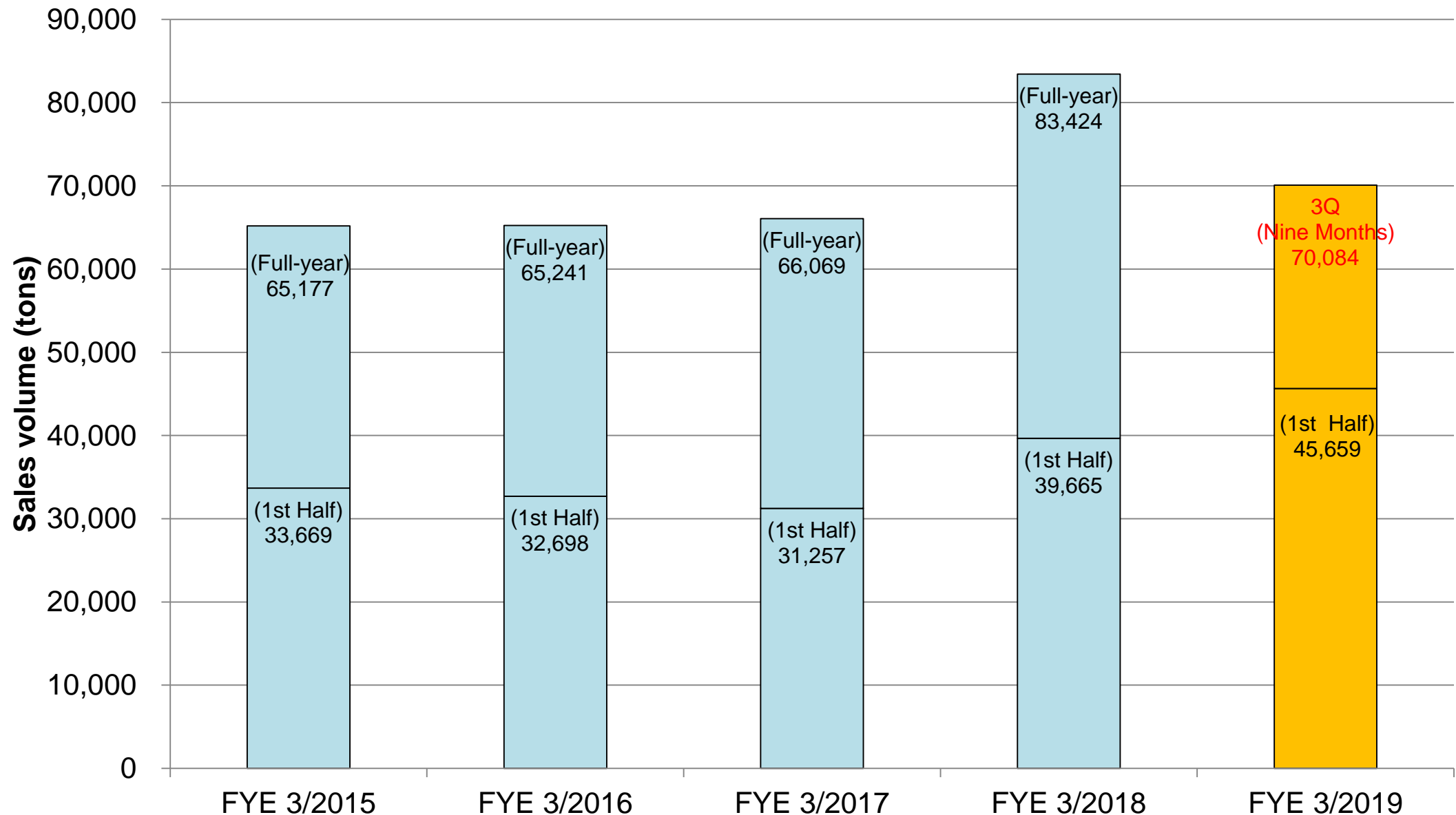
©RION CO., LTD.



High Resolution ICP-MS
(High resolution ICP-MS)

©Thermo Fisher Scientific K. K.

<Change of Shipping Volume of High-Purity Hydrofluoric Acid (Semiconductors and LCDs)>

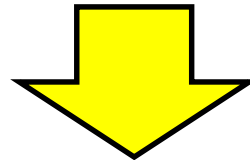


<Boosting Production of Semiconductor Chemicals>

The shipping volume of 83,424 t in FYE 3/2018 is the largest figure ever achieved.

The shipping volume in FYE 3/2019 is expected to be 90,000 t.

To expand our share and strengthen the stable supply system



Establishment of the system that makes it possible to supply 100,000 t/year in FYE 3/2019



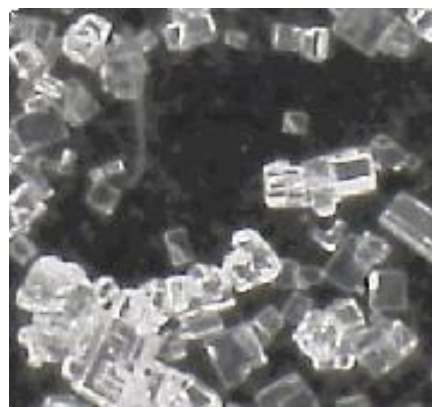
Batteries

- Features of Our Products
- Electrolyte Business for Lithium-ion Secondary Batteries in China
- Global Market for Lithium-Ion Secondary Batteries (LIB)
- Approaches of Countries toward Automobile Businesses
- Electric Car Market Forecast
- Additives for Lithium-Ion Secondary Batteries

<Features of Our Products>

- (1) Used as main material comprising the lithium-ion secondary batteries and commercialized ahead of other companies
- (2) Because of the product's high purity, it is recently being used for high-performance lithium-ion secondary batteries.

| Product Name (related to batteries) | Description |
|--|--|
| Lithium hexafluorophosphate | Electrolyte for lithium-ion secondary batteries Electrolyte for other batteries |
| Lithium tetrafluoroborate | Electrolyte and additives for lithium-ion primary and secondary batteries |
| Additive for batteries | Additives for lithium-ion secondary batteries |



<Lithium hexafluorophosphate
particle form>



<Lithium tetrafluoroborate>



<Large-size container: 1 m³>

<Electrolyte Business for Lithium-Ion Secondary Batteries in China>



- Quzhou BDX New Chemical Materials Co., Ltd.
(established in December 2015)
 - Capital fund: 70 million Chinese yuan
(STELLA CHEMIFA's stake: 25%)
 - Some of the facilities used to manufacture electrolytes for lithium-ion secondary batteries were relocated to this joint venture company.
- The joint venture company uses the relocated facilities to produce electrolytes for lithium-ion secondary batteries and sells them in and outside China.

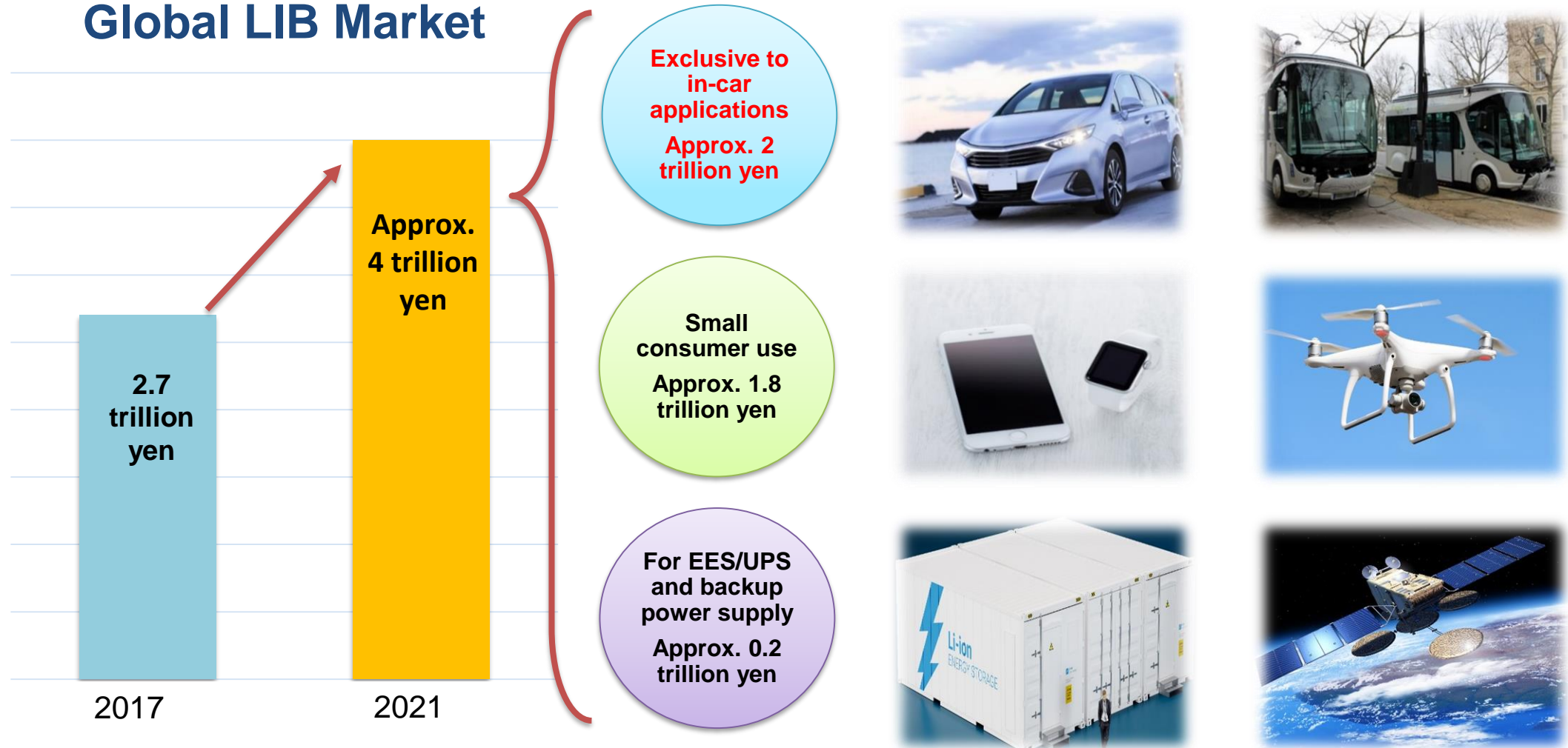


<Progress>

- June 2017 Started operation of manufacturing facilities
(Maximum production capacity: 1,300 t/year)
- 2018 Started selling products

<Global Market for Lithium-Ion Secondary Batteries (LIB)>

Global LIB Market



Demand for lithium-ion batteries exclusive to in-car applications is expected to grow further because of an increase in global demand for environment-friendly vehicles.

<Approaches of Countries toward Automobile Businesses>

| Country/region | Course of action/policy |
|------------------------|---|
| UK and France | The sale of gasoline and diesel-powered vehicles will be banned by 2040. |
| Norway and Netherlands | The sale of gasoline and diesel-powered vehicles will be banned from 2025. |
| China | It is required that new energy vehicles (NEV) account for at least 10% of the automobiles to be sold in China in 2019. |
| India | Total ban on the sale of gasoline and diesel-powered vehicles will be imposed to limit all automobiles sold in India to electric vehicles by 2030. |
| U.S. (California) | A manufacturer selling more automobiles than the number specified by the state must sell zero-emission vehicles (ZEV) at a fixed proportion of the total number of vehicles sold. |

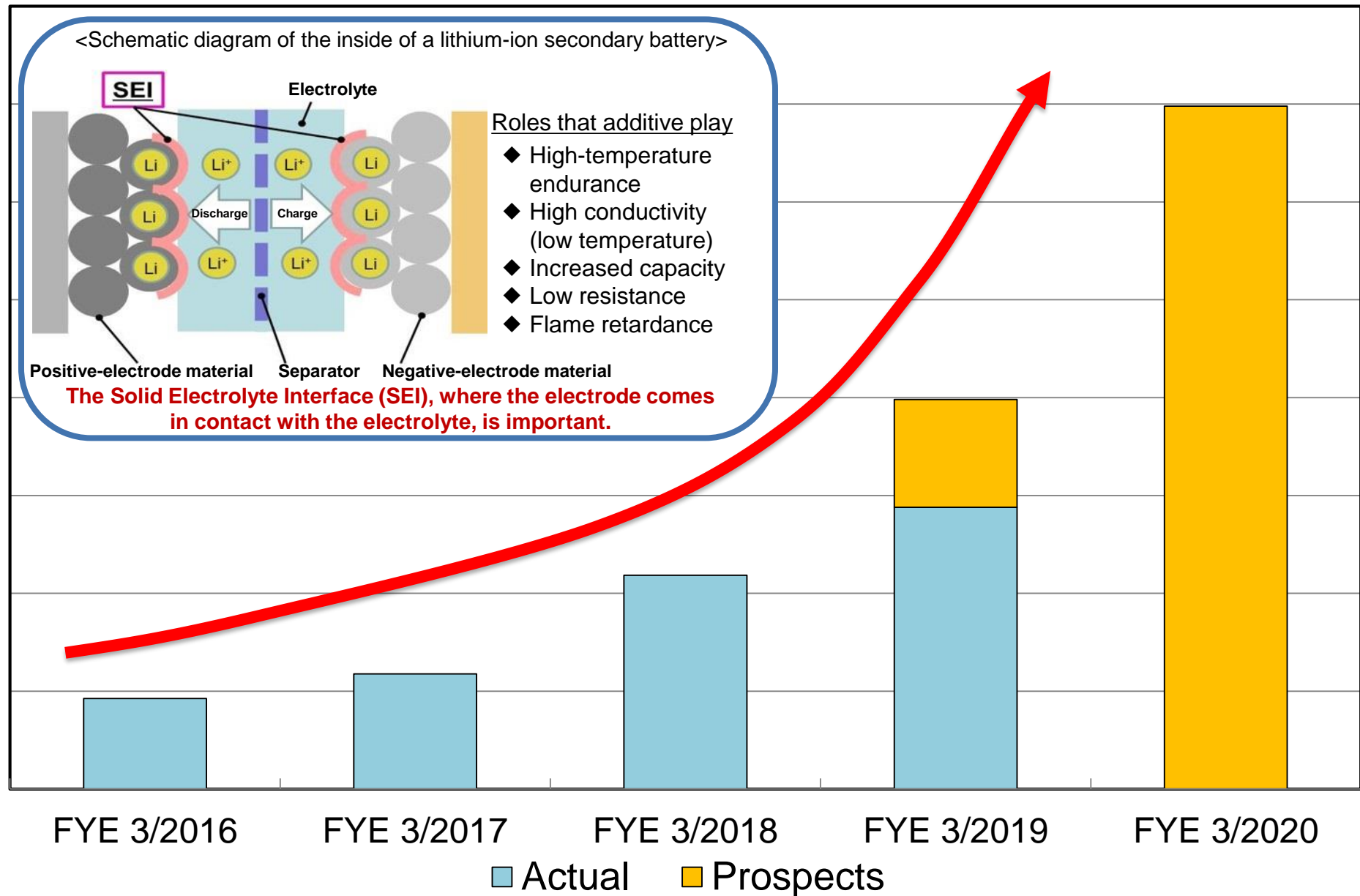
Electric vehicles (EV) will account for **approximately 54%** of all automobiles sold by 2040.

Electric vehicles including plug-in hybrid vehicles (PHV) are projected to account for **over 90%** of all automobiles sold.



Demand for automotive secondary batteries exclusive to in-car applications is expected to grow.

<Additives for Lithium-Ion Batteries>



GMP-related

- GMP(Good Manufacturing Practice)
- Oral Care-related: Tin fluoride (SnF_2)

< GMP(Good Manufacturing Practice) >

The **GMP inspection** by **USFDA** for tin fluoride, an active ingredient of OTC anticaries drugs, **was completed** in November 2017.



Obtained official approval by a public organization in the US



Started selling GMP-certified products in 2018



Standards for Manufacturing Control and Quality Control for Drugs and Quasi-drugs

Three principles:

“Reducing human errors to the lowest level”

“Preventing contamination and product quality loss”

“Designing systems to assure high product quality”

Inside Izumi Factory (Izumiotu City)

<Oral Care-related: Tin Fluoride (SnF₂)>

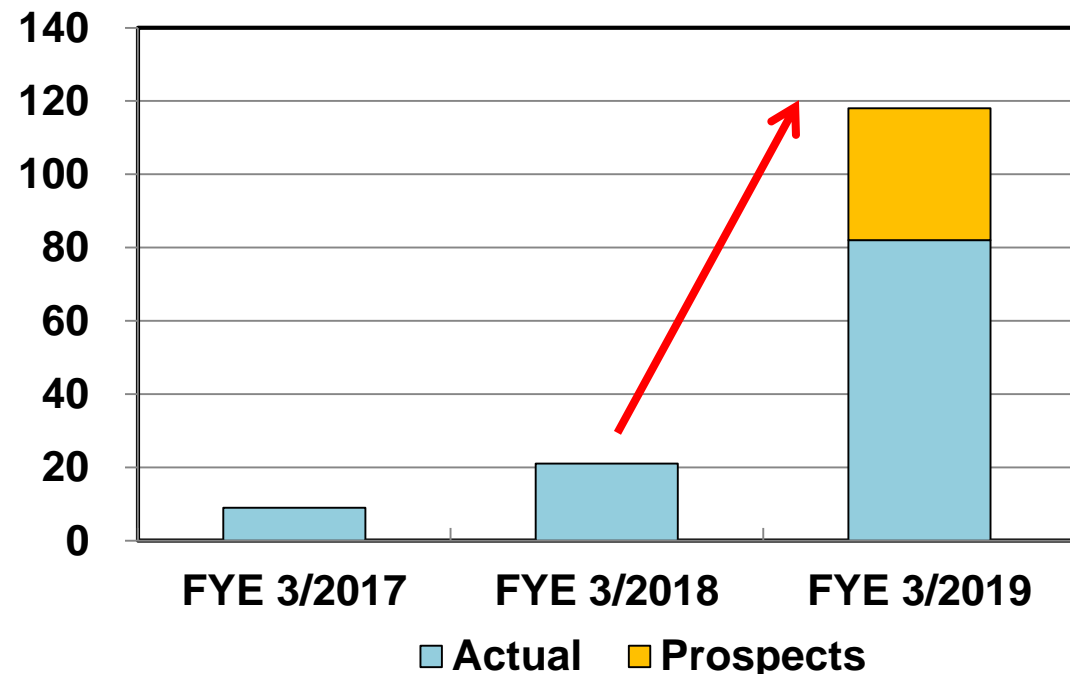
<Actions of fluorine on teeth>

- To suppress Streptococcus mutans from producing acid (Cavity prevention)
- To promote tooth remineralization
- To form acid-resistant teeth (to form fluorapatite)

We expect to see big demand mainly in Europe and the US, where there is strong interest in dental health and beauty.



Trend in shipping volume of tin fluoride (T/year)



4. Medical Business

- Corporate Profile (as of December 31, 2018)
- Development of New Radiotherapy Technology -BNCT-
- Establishment of Enrichment Technology/Features of Enriched Boron/Applications of Enriched Boron Compounds
- World's First Accelerator-based BNCT Clinical Trial
- Participation in Development of Imaging Diagnostic Technology -PET Diagnosis-
- Establishment of ^{18}F BPA-PET Development System

<Corporate Profile (as of December 31, 2018)>

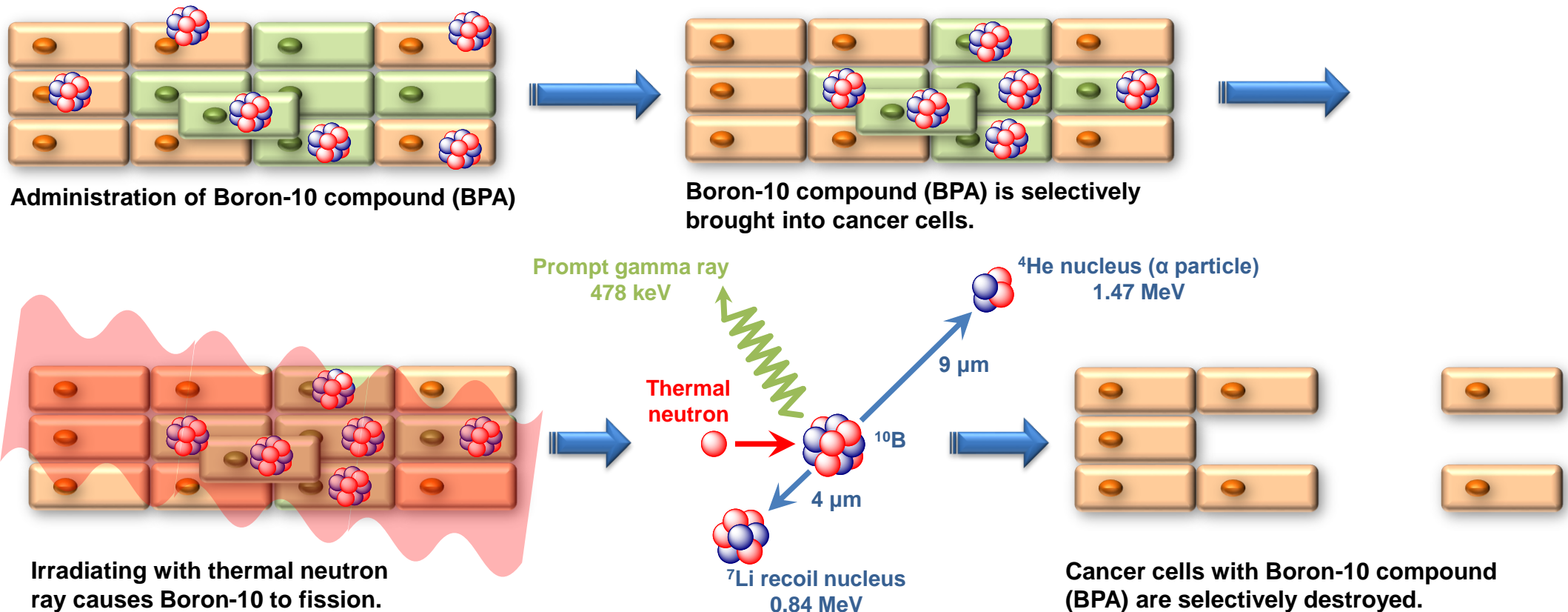
| | |
|------------------------|--|
| Corporate name: | STELLA PHARMA CORPORATION |
| Head Office: | 3-2-7 Koraibashi, Chuo-ku, Osaka City, Osaka |
| Representatives | Tomoyuki Asano, Representative Director and President |
| Established | June 2007 |
| Capital fund | 1.9 billion yen |
| Business lineup | Research and development, manufacture and marketing, etc. of drugs and medical devices |
| Shareholders | STELLA CHEMIFA CORPORATION Innovation Network Corporation of Japan Sumitomo Heavy Industries, Ltd. |
| Research Center | Sakai Drug Discovery Research Center (Naka-ku, Sakai City, Osaka) |



STELLA PHARMA

<Development of New Radiotherapy Technology -BNCT->

Boron Neutron Capture Therapy (BNCT) is a particle beam radiation therapy, which specifically damages cancer cells by making the best of **nuclear fission reactions** between **boron-10** and **thermal neutrons** with low energy.



<Establishment of Enrichment Technology/Features of Enriched Boron/ Applications of Enriched Boron Compounds>

▪ Establishment of enrichment technology

STELLA CHEMIFA established mass production technology of ^{10}B for the first time in Japan. In November 2000, the only enrichment plant in Japan was established.



▪ Features of enriched boron

^{10}B offers properties of remarkably high neutron absorption capacity, and by increasing ^{10}B concentration, the absorption capacity is improved significantly.

▪ Applications of Enriched Boron Compounds

- Neutron-absorbing material of spent nuclear fuel transportation and storage containers
- Material of control rods of nuclear reactors and rack material of spent nuclear fuel pools
- Excess reaction control of pressurized-water reactors by dissolving into primary cooling water.
- **Cancer drug for boron neutron capture therapy (BNCT)**

<World's First Accelerator-based BNCT Clinical Trial>

The world's first clinical trials using the boron-based drug (SPM-011), developed by Stella Pharma, and the accelerator-based irradiation system (BNCT 30), developed by Sumitomo Heavy Industries, are on-going.

Phase II study for brain tumors

Having completed BNCT irradiation on all subjects slated for testing, we are now conducting an ongoing follow-up study. (As of the end of September 2018)

Phase II study for head and neck cancer

Having completed BNCT irradiation on all subjects slated for testing, we are now conducting an ongoing follow-up study. (As of the end of September 2018)

<<Flow chart of planned steps from clinical trial to approval application>>

Phase I study

Neutron dose is increased stepwise to check safety.

Phase II study

Verification of the effect at the determined dose.

Approval application (scheduled)

SPM-011 and BNCT30 were designated as the products subject to the MHLW Prioritized Review System for innovative medicines "SAKIGAKE" in 2017.

This allows the drug and device to be given priority in the consultation and review process for approval, and hence we undertake efforts to speed up their development.

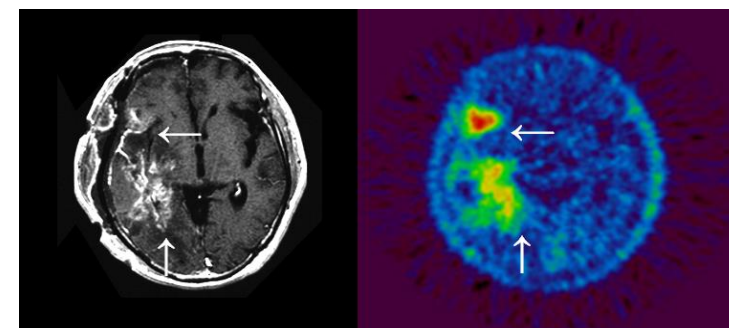
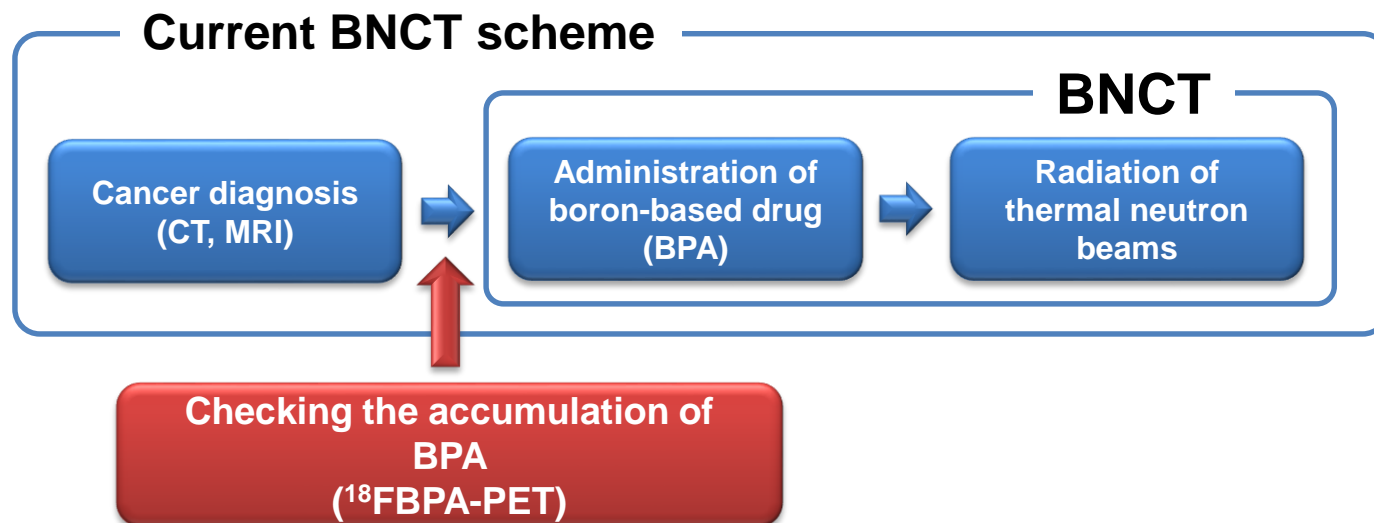


<Participation in the Development of Imaging Diagnostic Technology-PET Diagnosis->

The “PET diagnosis” that attracts attention as a technology useful for the early detection of cancers
We have undertaken the development of ^{18}F BPA, which has been studied as a new drug to be used for the technology.

Features of ^{18}F BPA-PET

- ☆ It is expected that ^{18}F BPA-PET contributes to the development of BNCT because the accumulation of the boron-based drug (BPA) against cancer can be checked beforehand (before treatment).



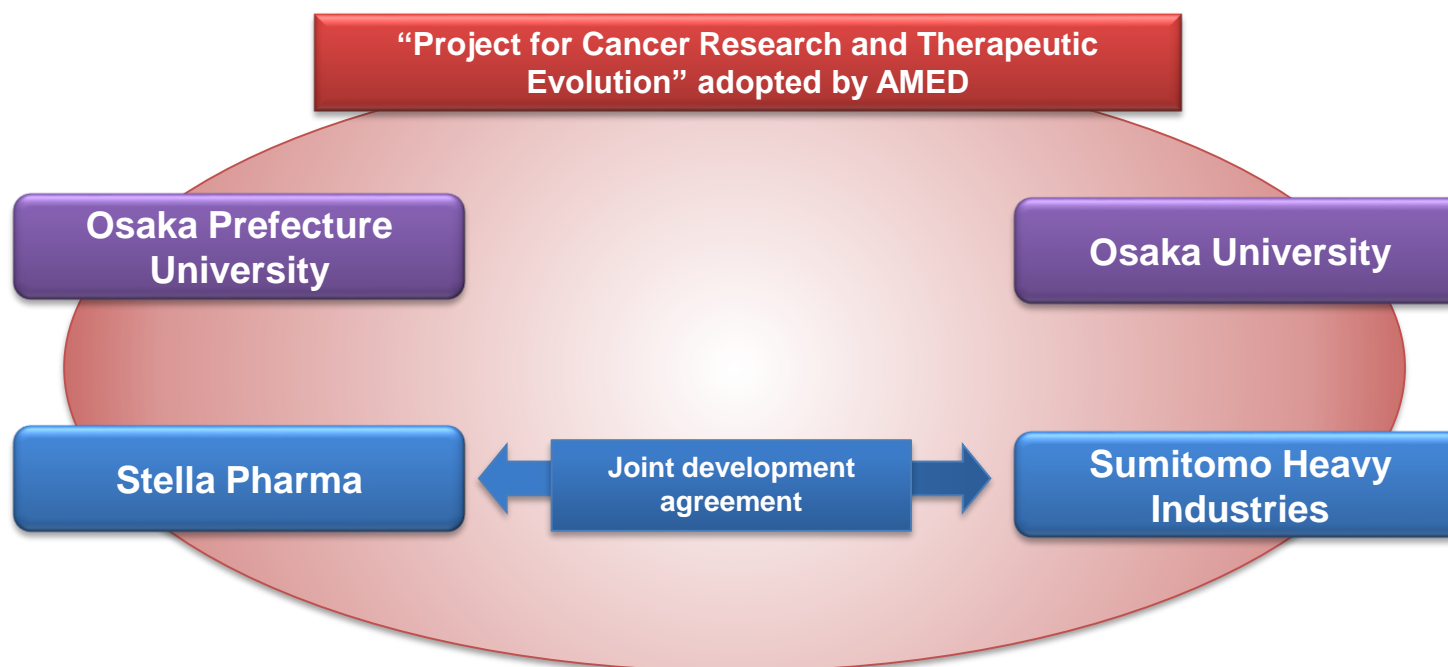
(Left) MRI image of brain tumors
(Right) ^{18}F -BPA PET image of brain tumors

Photo: Courtesy of Professor Ono at Kyoto University
Research Reactor Institute

<Establishment of ^{18}F BPA-PET Development System>

To implement this project, we have been conducting joint research with Osaka Prefecture University, Osaka University, and Sumitomo Heavy Industries through the following projects adopted by the Japan Agency for Medical Research and Development (AMED).

We have also been proceeding with the specific development of an automated synthesis equipment required for the commercialization jointly with Sumitomo Heavy Industries, Ltd.



5. Transportation Business

- Corporate Profile (as of December 31, 2018)
- Transportation System by Cooperation with Domestic Bases
- Overseas Bases
- International Intermodal Logistics System
- Future Activities

<Corporate Profile (as of December 31, 2018)>

| | |
|------------------------|--|
| Corporate name: | BLUE EXPRESS CORPORATION |
| Head Office: | 10 Ohamanishi-machi, Sakai-ku, Sakai City, Osaka |
| Representatives | Kiyonori Saka, Representative Director and President |
| Established | June 1991 |
| Capital fund | 350 million yen |
| Business lineup | Common motor trucking/International intermodal transport Warehousing/Customs-clearing/Sales, rental, and lease of containers, tanks, etc. Automobile maintenance services/Business related to life insurance and non-life insurance agencies, etc. |
| URL | http://www.blue-express.co.jp/ |



<Transportation System by Cooperation with Domestic Bases>



● Shipping terminals

Sendai Office
Kanto Office
Yokohama Office
Shimizu Office
Nagoya Office
Ohama Office
Kobe Office
Kitakyushu Office

★ Customs clearance sites

Yokohama Office
Osaka Office
Ohama Office

Kitakyushu Office
Opened in October 2014

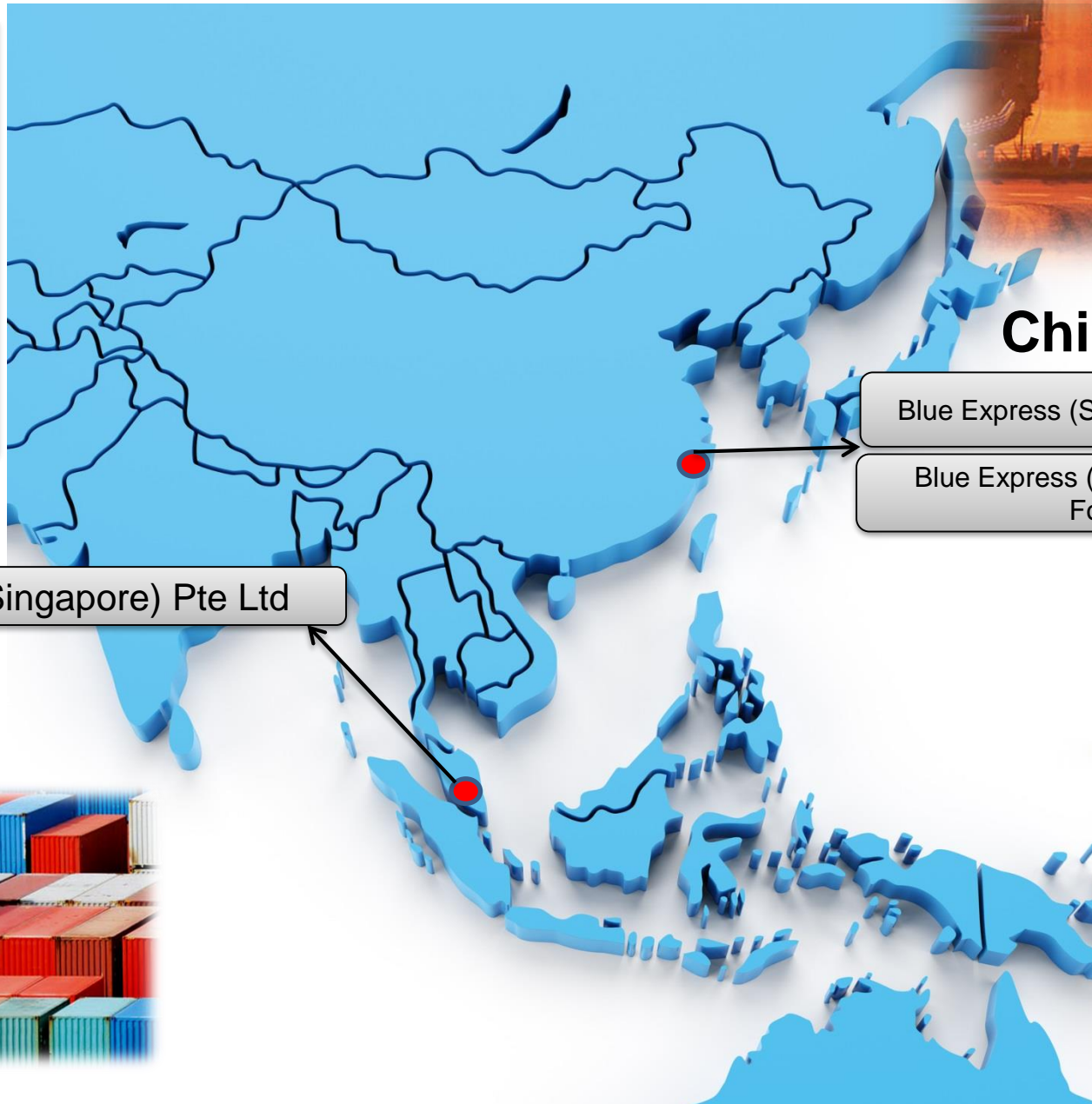


<Overseas Bases>



Singapore

Stella Express (Singapore) Pte Ltd



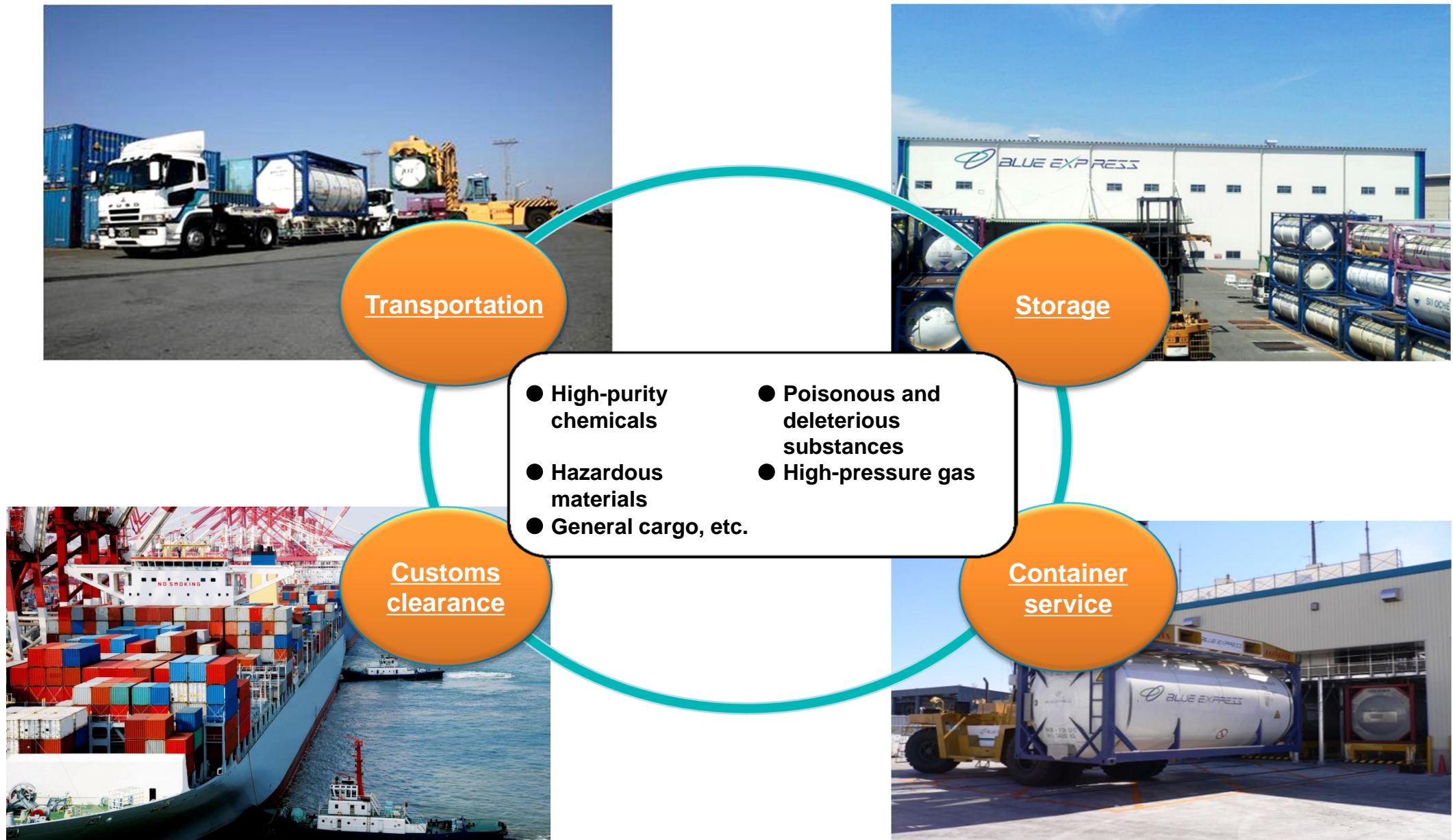
China (Shanghai)

Blue Express (Shanghai) International Trade Inc.

Blue Express (Shanghai) International Freight Forwarding Co., Ltd.



<International Intermodal Logistics System>



<Future Activities>

- To steadily expand business with first priority given to the improvement of customer satisfaction.
Further quality improvement of international intermodal logistics service
- To maintain continuous investment for further growth
 - Currently building a new hazardous substance warehouse (scheduled to be completed in October 2018)
 - Consider rebuilding the Ohama Head office building (for effective use of the Ohama site)
- To further strengthen business operation base and revenue base
 - Promote compliance system and acquire human resources.
 - Enhance efficiency by integrating the Overseas Division's Tokyo and Yokohama offices into one location in Yokohama.
 - Build a new administrative building at the Sanpo Office and integrate the Transport Section into Sanpo to improve efficiency.



6. Future Activities

- Approaches to Advanced Energy Devices [1]
- Approaches to Advanced Energy Devices [2]
- Approaches to Advanced Energy Devices [3]
- Approaches to Advanced Energy Devices [4]
- Development of Fluoride Nanoparticles

<Approaches to Advanced Energy Devices [1]>

Lithium-ion batteries



a) Automotive applications



b) Residential applications

New additives for electrolytes of Lithium-ion batteries (LIBs)



Continue user evaluation

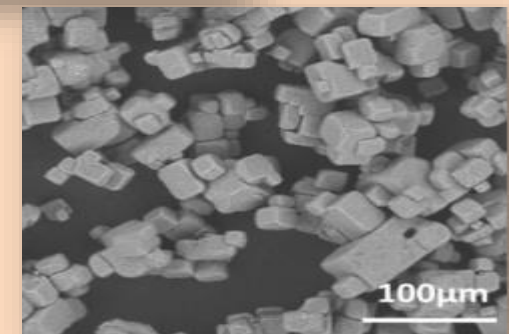
<Approaches to Advanced Energy Devices [2]>

Next-generation secondary batteries



Appearance of sodium ion battery
prototypes
(The above image is for illustration
purposes only.)

Electrolyte for high-purity Sodium-ion batteries



Promotion of sample work

<Approaches to Advanced Energy Devices [3]>

Fuel cells

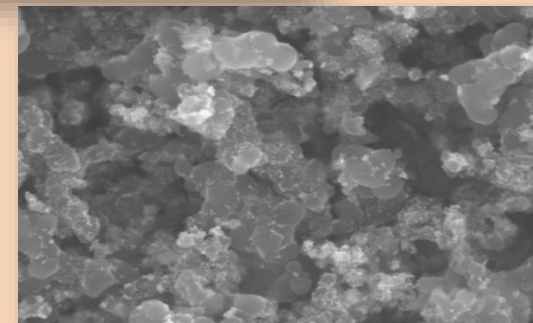


Fuel-cell
vehicles



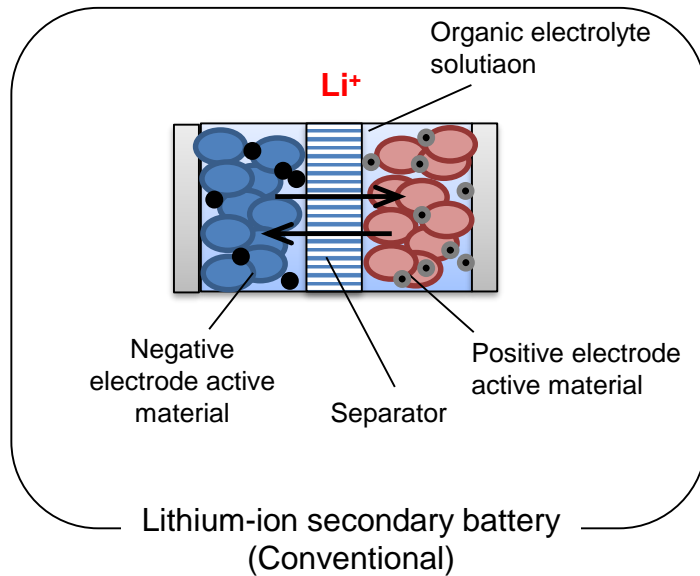
Residential
units

Catalysts for high- performance fuel cells

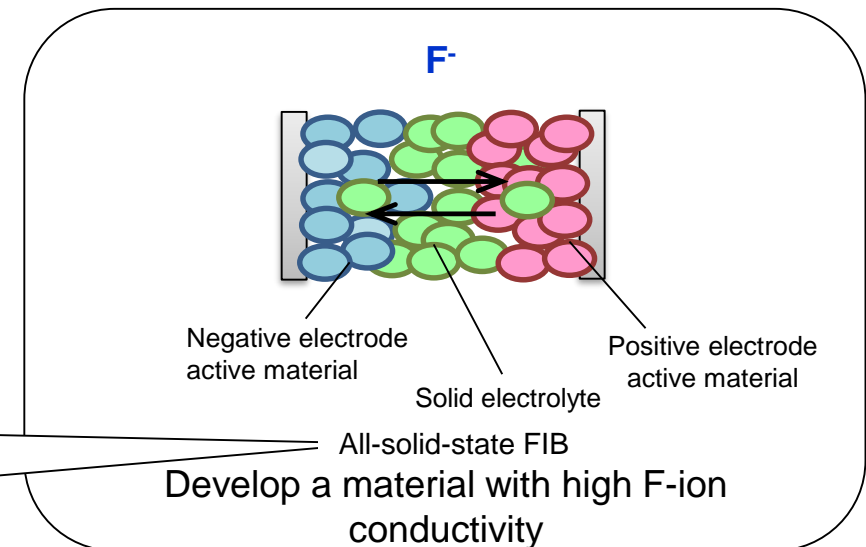
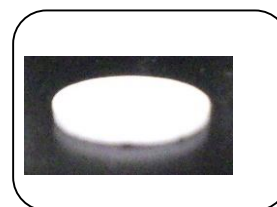
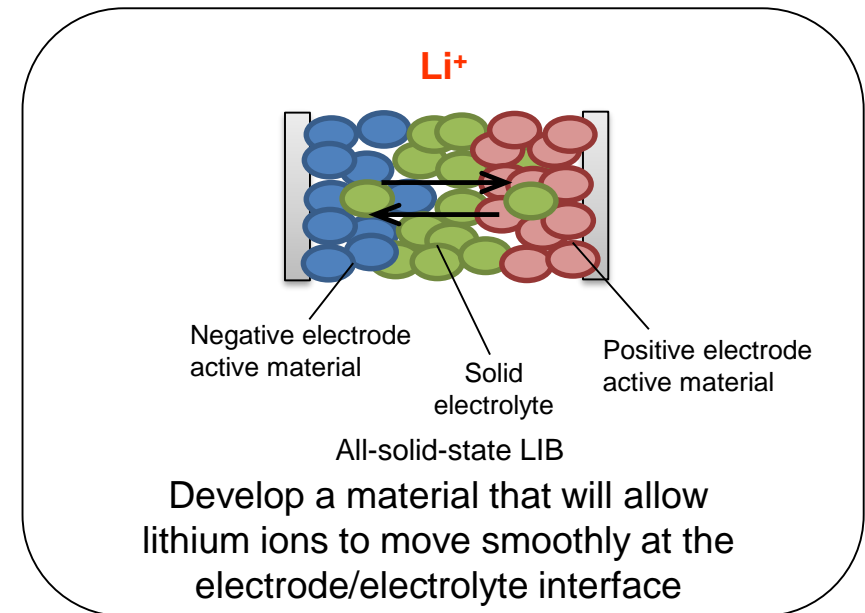


To start of PR

<Approaches to Advanced Energy Devices [4]>



Make it all-solid state



<Development of Fluoride Nanoparticles>

Antireflection film

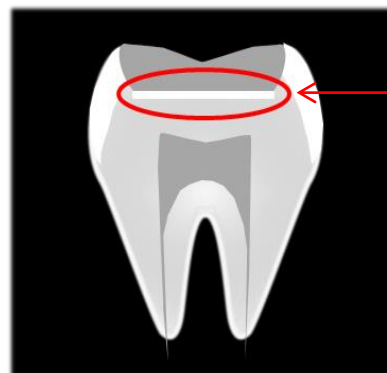
Heads-up display Navigation Interior panels



An example of an expected automotive application for low refractive index **fluoride nanoparticles** would be an antireflective material for various in-car parts.

Oral care

Development of nano filler for dental composite resin



Dental X-ray image

A radiopaque fluoride nano filler makes it easy to identify the boundary of dentin.

Roll-out to the dental material market



Image of teeth using fluoride fillers

A fluoride nano filler that transmits visible light enables aesthetic dental treatments.



Fluoride Nanoparticles Dispersion

Samples of fluoride nanoparticles in powder form as well as in liquid form have been provided to customers for evaluation.

Corporate slogan

Beyond the Chemical

We are drawing upon the strengths in the chemical field whose growth we have nurtured so far and moving toward even greater development in the future.

High-purity chemical
business field

Transportation
business field

Medical business
field



Items related to the business forecast posted in this presentation material are created on the basis of the information available as of the date of announcement of this presentation material and do not guarantee any future business achievements. The actual business achievements may differ from assessment figures due to future events.

Please note that the description stipulated in this presentation material may be changed without any prior notice. We shall not assume any responsibility for any damages etc. resulting from any mistake in the information, etc. posted in this presentation material.

This presentation material is created to help you understand our businesses.

Please kindly note that it is your sole responsibility to make any decision on your investment.